



Dear Valued Spee Dee Delivery Shipper:

Effective January 1st, 2018 Spee Dee Delivery's parcel and LTL shipping rates will be adjusted. A combination of ongoing technological and operational improvements, as well as continued challenges in hiring qualified employees, has made it necessary for our company to implement a rate increase.

PARCEL SHIPMENTS - Effective 1/1/18

- Shipping rates for Standard, Walk-In and On-Call accounts will increase an average of 4% overall
- A rate increase will be applied to select Additional Charges

LTL SHIPMENTS - Effective 1/1/18

- 4% base rate increase on single pallet shipments
 - Oversized pallets are subject to the 4% increase as their rates are a factor of the single pallet rate. All pallets exceeding 48" in length or width are considered oversized.
- No increase on multiple pallet shipments (standard size pallets)
- A rate increase will be applied to select Additional Charges
- Simplified rate structure for Non-Palletized Shipment Charges

SERVICE UPDATE - Effective 1/1/18

- **Weekly Service Charge (WSC) – updated tiered pricing based on weekly amount billed. Applies to Standard parcel shipping accounts that are currently assessed a WSC - does *not* apply to On-Call or Walk-In accounts:**

\$0 billed = \$25 WSC *

\$.01 - \$39.99 billed = \$12.00 WSC

\$40+ billed = \$8.00 WSC

* Customers with \$0 billed on a given week will be charged a \$25 WSC (this applies to Standard parcel shipping accounts that are currently assessed a WSC). Customers that consistently do not ship may opt to utilize other services (On-Call or Walk-In) if their shipping activity doesn't warrant a Standard shipping account. Standard shipping accounts can also be put on a 'hold' status during slow or non-shipping periods to avoid the WSC (customers may use our On-Call or Walk-In service offerings while on a 'hold' status). Customers must contact Spee Dee Delivery's Sales Department at 800-862-5578 to change account status or type. Changes CANNOT be made through the Spee Dee Delivery driver.

FUTURE PARCEL SERVICE UPDATE * Effective January 2019 *

Spee Dee Delivery will be modifying the dimensional threshold for oversize packages. Current guidelines charge an Oversize Rate for packages or items measuring 130" – 170" (length + girth combined). **The new threshold will be adjusted to 120" in 2019 – meaning Spee Dee Delivery's Oversize Rates will apply to packages measuring 120" – 170" (length + girth combined).** We are making this announcement far in advance to give our shippers time to evaluate and make changes to their packaging as needed. Although this may impact certain large package shipments, we have chosen not to create dimensional pricing similar to the national carriers.

THIS CHANGE WILL NOT TAKE EFFECT UNTIL 2019 – more information will follow at a later date.

Holiday Schedule - as a courtesy reminder to our customers, please note that Spee Dee Delivery will be closed on Monday, January 1st, 2018 to allow our employees to spend New Year's Day with family and friends.

Our drivers will deliver updated *free* software to Spee Dee Ship users in advance of the rate change. It is very important that shippers install the new software immediately. The software will automatically change to 2018 rates on January 1st. Along with our 2018 rates, version 3.18.0 contains several important updates. In the meantime, Spee Dee Delivery rates will be available to download at speeedelivery.com.

Spee Dee Delivery will proudly celebrate 40 years of service in 2018. Thank you for being part of our company's continued success!

The Management Team at Spee Dee Delivery Service, Inc.