

December 1, 2020



Dear Valued Spee Dee Delivery Customer,

Transportation companies across the country, including Spee Dee Delivery, are experiencing a very challenging year. We've been faced with everything from *lockdowns* to *COVID-19 protocols* to *unprecedented volumes* - and yet we've continued to provide essential services to our customers. We are doing our best to maintain service levels as we now find ourselves in the midst of the holiday season. Please be aware that a combination of short staffing as well as continued high volumes will lead to delays throughout our service area.

RATE ANNOUNCEMENT - Effective January 4, 2021:

Spee Dee Delivery will increase rates for both parcel and pallet shipments. In addition to adjustments to our base rates, an increase will be applied to select Additional Charges. These increases will affect shippers differently based upon their shipping characteristics. We are confident that even with these adjustments we will still have some of the most competitive rates in the industry.

Consider these comparisons as a snapshot when determining how Spee Dee Delivery's parcel base rate increase may impact your shipping (comparisons to a national carrier are approximate and based solely on Spee Dee Delivery's standard parcel base rates):

Packages weighing 1-5 lbs = Spee Dee Delivery's rates are an average of 39.8% less

Packages weighing 6-50 lbs = Spee Dee Delivery's rates are an average of 42.8% less

Packages weighing 51-150 lbs = Spee Dee Delivery's rates are an average of 25.2% less

The cost savings to our customers may be even greater when taking into consideration the lack of accessorials that we impose (including no Heavy Weight Surcharge and the lack of a Peak or COVID-19 Surcharge at this time). And it is important to note that Spee Dee Delivery may be roughly one half the price for oversize packages - keep in mind that our oversize package threshold remains at 130" (length + girth combined).

Attention SpeeDeeShip software users! The 2021 version of SpeeDeeShip (version 3.21.0) is available to download at www.speedeedelivery.com/update. If you currently use SpeeDeeShip software, please update the software ASAP. If you do not have internet connectivity, you may call our IT Department to request an installation CD at: 800-862-5578 x500. It is very important that shippers install the new software immediately. The software will automatically change to the updated rates on January 4, 2021. Along with our updated rates, version 3.21.0 also contains several other important updates.

Attention all manifesting software users! Spee Dee Delivery will charge On-Call base rates (currently 25% higher than our standard base rates) to standard account shippers that do not update their software to 2021 rates by February 1, 2021. If you are a standard account shipper please be sure to install updated software upon availability at your shipping location(s).

In an effort to reduce waste, this is the only notice being sent to shippers regarding the January 2021 rate adjustment. Hard copies of rate charts will NOT be sent to shippers unless by customer request. Please visit www.speedeedelivery.com/rates to download the rate chart specific to your shipping account type. If you'd like a rate chart to be sent to you, please send a request to sales@speedeedelivery.com (be sure to include your company name, account number, and indicate whether you want to receive via email or if you prefer a hard copy).

As a courtesy reminder to our customers, please note that Spee Dee Delivery will be closed the following upcoming days:

Thursday, December 24, 2020 (Spee Dee's Floating Holiday)

Friday, December 25, 2020 (Christmas Day)

Friday, January 1, 2021 (New Year's Day)

Thank you for choosing Spee Dee Delivery for your shipments in the Midwest. Please be sure to visit www.speedeedelivery.com periodically for important postings such as rate and service updates.

Spee Dee Delivery Service, Inc.
Management Team